

Stoneco Michigan Newsletter

10411 Darling Road Milan, MI 48160 Phone: (734) 587-8275 Fax: (734) 587-3533

Denniston - Maybee - Newport - Ottawa Lake - Zeeb - Moscow - Milan - Ida - Coldwater - Ann Arbor

March, 2005

Safety First

We recently added twenty rear-vision cameras at the Coldwater, Newport, Maybee, Denniston, Moscow, and Ottawa Lake operations. The cameras were first introduced on yard loaders with customer safety on our mind! Sometimes customers pull behind our loaders and the operator doesn't see the truck because of the many blind spots associated with large mobile equipment. The camera is a tool that allows our operators to see areas they couldn't see in the past. The cameras built by Safety Vision are heavy duty and can withstand the harsh quarry environment. The other benefits of the Safety Vision cameras are they can be used at night and are equipped with a microphone for crisp and clear audio.

2005 Pricing

By now you should have received our 2005 price sheet. For 2005 we have changed our pricing periods. Instead of going January through December we are now pricing April 2005 through the end of March 2006. Our early pay discount for 2005 will also change. Our new discount terms are twenty five cents if postmarked twenty five days from the date of invoice.

Limestone Boulders

This winter at our Ottawa Lake quarry we produced some fantastic looking rip rap. We are currently stocking MDOT Rip Rap Heavy (16" X 24") and MDOT Rip Rap Plain (8" X 16"). Both materials are extremely consistent and will work wonders for any shoreline, revetment, landscaping, or other projects. The exact same rip rap is also available at our Maybee quarry. In addition to these standard Rip Rap products let us work on your custom rip rap needs as well. We have worked with several local contractor and landscape professionals to meet their specific project needs. Let us know what you are looking for and we should be able to make it for you. We are also Army Corp of Engineers certified at both the Maybee & Ottawa Lake. We have supplied several of their projects from these plants.

Jason Rivard

We would like to welcome Jason Rivard to the Stoneco sales team. Jason comes to Stoneco via Lansing. For the past seven years Jason was the campaign manager for State Representative Randy Richardville. He is now bringing his skills to Stoneco. As Jason gets around to meet each of you please join us in making Jason feel welcome.

Are You Ready For Some Football?

Stoneco is proud to announce its sponsorship for the Dundee Youth Football Steak Roast Fundraiser. The Youth Football program will allow kids from the 4th through 6th grade to participate in a football program. We would like to invite you to contribute to the program on April 13, 2005 at Dundee High School. Purchasing 5 tickets will earn a GOLD sponsorship and purchasing 10 tickets will earn a PLATINUM sponsorship both of which will be mentioned in local newspapers. Tickets are \$25.00 each or 5 for \$100. Please contact Ryan at our Denniston office for further details (734) 241-8966.

Stoneco Sales

Shawn Fetterly (313) 949-5510 Brandon Smith (248) 705-4514 Ryan Lumpford (734) 777-3396 Jason Rivard (734) 915-9305
sfetterly@stoneco.net bsmith@stoneco.net rlumpford@stoneco.net jrivard@stoneco.net