

# Stoneco Michigan Newsletter

10411 Darling Road Milan, MI 48160 Phone: (734) 587-8275 Fax: (734) 587-3533

**Denniston - Maybee - Newport - Ottawa Lake - Zeeb - Moscow - Milan - Ida - Coldwater - Ann Arbor**

December 2003

## Can You Hear Us Now?

Many of the Stoneco personnel in Michigan recently had their mobile phone numbers changed. The attached list contains those new numbers.

Dean VanDevelde	London Ida Operator	(734) 777-3669
Larry Hertzfeld	Stoneco Ottawa Lake Super.	(734) 777-5033
Mark Parran	Stoneco Maybee Super.	(734) 777-3849
Ryan Lumpford	Inside Sales	(734) 777-3396
Steve Pawlicki	London Ann Arbor Operator	(734) 777-4985

Please contact our Milan office should you have any questions regarding this list.

## It's Worth the Drive

We currently have excess inventory of 3/8 screenings and 21AA Commercial at our Monroe Denniston Location. Our 2004 pricing reflects this inventory with the 21AA Commercial at \$4.30 per ton, and the 3/8 screenings at \$4.00 per ton. While it may seem that the Denniston location is much further away from your projects than our other locations, it isn't. We ran the mileage and time from all of our operations in the 275 and 75 corridors with a top speed of 40 mph on the back roads and 55 mph on the highway. The test data here show that there is not a real difference between Denniston and our other locations. Also we ran miles and time by taking Dunbar Road to Laplainsance Road to I-75, to get around Telegraph Road during congested periods. With the new pricing for this location Denniston is worth the drive.

To I-275 & I-94		
Location	Miles	Minutes
Newport	24	30
Denniston	27	36
Maybee	22.2	29
Dunbar Alternate	31	38

## Holiday Message

One year ago we started this newsletter with the idea of keeping our customers better informed. Any comments you have are appreciated. In that time our company has experienced more than a few changes, and we want to take this opportunity to thank you for your continued patronage. 2003 has been an unusual year for the construction industry in Michigan. More than once in speaking with many of you I heard the statement "better than expected". I think that is a good way to explain the year Stoneco experienced. It was "better than expected". It continues to be our pleasure to serve you. As always please continue to let us know how we can better help your business. On behalf of all of us at Stoneco, please have a safe and happy Holiday Season!

Sincerely,

Rick Becker

### Stoneco Michigan Sales

Shawn Fetterly (313) 949-5510 Brandon Smith (248) 705-4514 Ryan Lumpford (734) 777-3396

sfetterly@sejohnson.com

bsmithj@sejohnson.com

rlumpford@sejohnson.com