

Stoneco Michigan Division Newsletter

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Ottawa Lake - Maybee - Milan - Coldwater - Muskegon - Ida - Ann Arbor - Angola - Hamilton

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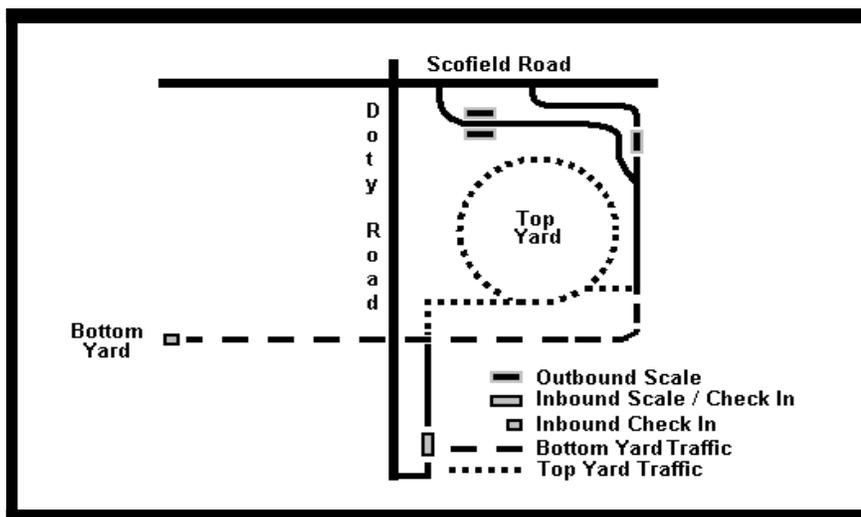
Maybee Conversion

In last month's edition we mentioned that our London Milan plant will be moving to our Stoneco Maybee plant. This conversion will allow us to supply all your material needs from Stoneco Maybee. Currently, we have several programs running to help make this an easy transition for our customers. We are dedicating this edition to those programs and what they will do to make things easier for our customers.

Swipe Cards

We are adding a card reader system that will identify each truck, their current weight, the material they are hauling, who we are billing, and where the material is going. Once all of this information is set up all the driver will have to do is pass their swipe card through our system, get loaded, and get their ticket. These hand held cards are about the same size as your average credit card. These cards will be available for pick up at our Maybee or Milan location in the near future.

New Yard Layout



In addition to the current stone yard located in the southeast corner of Scofield and Doty roads we will have another stone yard located in the quarry hole, we are calling these the top and bottom yards. When trucks are inbound to our yard they will need to contact the scale to know whether they are pulling from the top or bottom yard. For material being hauled out of the top yard we are adding an inbound scale and check/in. For material being hauled out of the bottom yard there will just be a check/in. Once the truck pulls in the yard they will use our new swipe card (see above) to identify their truck. We have added a third outbound scale to help keep trucks moving through our yard. We will have four or more customer service loaders loading. In conjunction with the swipe cards we are adding three truck side printers similar to those we used at our Milan plant. Departing drivers will no longer need to get out of their trucks or even talk to our scale house, unless they want to. We will be having a two day open house and luncheon to show how these new programs will benefit you, these dates will be announced later. We recommend your operational personnel attend one of these days. These programs are designed to improve our customer service. Ryan Lumpford at our Division office will be available for questions, comments, or concerns.

Stoneco Michigan Division Sales

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